

## FOR IMMEDIATE RELEASE

Sept. 30, 2010

## MAYOR JERRY SANDERS

## **FACT SHEET**

## MAYOR STARTS BIDDING PROCESS FOR TWO CITY DIVISIONS

Fleet maintenance and publishing services will undergo managed competition

Mayor Jerry Sanders announced today that fleet maintenance and publishing services will be the first two city services put out to bid under managed competition, the process that allows the private sector to compete for city work.

Mayor Sanders' announcement comes three days after the City Council approved the first reading of an ordinance that will allow the city to move forward with managed competition. Under the process, city employees can compete against the private sector by submitting their own bids for the work.

Several years ago, the county used managed competition to reduce costs for its fleet-maintenance and publishing services departments.

"Whatever the outcome of this competitive process, the taxpayers will be the ultimate winner," said the mayor, who was joined at a press conference by councilmembers Donna Frye and Todd Gloria.

Councilmember Gloria said the managed competition will help bring much-needed stability to the city's budget while also allowing these city services to continue.

"Paying less for these services through managed competition, refining and reforming other operations, and increasing revenue will make it possible for the City budget to be balanced on a go-forward basis," Gloria said.

The city's fleet-maintenance division has an operating budget of \$33.7 million, with 244 full-time employees. Workers maintain and repair the city's fleet of 4,200 vehicles. (The division's budget is \$49 million when including additional costs such as buying new vehicles and disposing of old ones.)

The city's publishing-services division has an operating budget of \$5.8 million, with 25 full-time employees. Workers perform a variety of functions, including designing graphics, copying and binding and administering photocopier contracts.

In the following months, the mayor and Council will work together to develop bidding guidelines for both divisions. Under the mayor's timeline, the city would seek bids for publishing services in January, with a March deadline to submit those bids. The city would seek bids for fleet-maintenance in May, with a deadline of July to submit those bids.